

PROINSTALLER

10 Whys & 'Wer'Fores

Solar control glass offers dual functionality and boosts sales for installers.

19 So'Long 2024

A year of product expansion, continued investment, training and customer support.

25 Conservatory Party

Giving installers confidence to build business with hup! extension system.

40 Hoppe, Skip, Jump

A leisurely look at hardwearing hardware for high traffic, public sports facilities.



SIMPLE, SUSTAINABLE, COMPLIANT ALUMINIUM WINDOWS AND DOORS

Sustainable business is at

the very heart of CWG Choices' Customer Strategy. With the advent of the statutory reduction in U values to satisfy both refurbishment and new build requirements since 15 June 2022, it has been very difficult for a lot of aluminium window and door manufacturers to demonstrate compliance – CWG Simple Sustainable Compliant Aluminium Window and Door Range makes it easy.

Sustainable Business Responsibility

Chris Powell, MD begins, "We see sustainability as having three pillars of responsibility: business, social and environmental. The first factor of sustainable business is choosing a partner which is viable for the long term, we have seen many window and door manufacturers leave the industry in the last 18 months alone, by not



controlling their costs in line with demand or simply by not charging enough, the problem with a cheap price, which of course is initially attractive, is that installers have been left underwriting thousands of 10 year product guarantee's to their customers."

The second part of being a responsible business is ensuring the windows and doors being supplied are appropriately accredited and evidenced and those accreditations are managed via an auditable Quality Assurance system. It's no secret that tens of thousands of windows are entering the UK market without the required compliance or evidence, and that's scary. Again, it will be the installer that ultimately suffers, if and when inspected, as they will be responsible for replacing the windows and doors from a supplier that can offer the certification and evidence.

Simple, Understandable Aluminium Range

CWG Choices is thrilled to offer the 'Simple Sustainable Compliant Aluminium Window and Door' range. It is built on the tried and trusted ALUK platforms but now are offered with High Insulation (HI) as standard. CWG has also simplified the glass offer and offer customers a compliant solution as standard. Rule of thumb



Double Glazed to meet Refurbishment U value compliance and triple glazed to meet New Build Compliance – Simple.

All window options including Contemporary Flat Sash, Flush Sash and Heritage 58 Sash share the same frame and ancillaries, so they are completely suited. They are available with PAS24:2022 and SBD options for new build.

Entrance doors, French doors and bifolding doors also share the same platforms and ancillaries as the windows – complete flexibility. They are also available with PAS2024:2022 and SBD options – Simple.

There are five colour options from stock on fast lead times of just two to three weeks delivered...

Sustainable, comprehensive window and door solutions in aluminium

Meeting current U value requirements has been a technical challenge with aluminium window and door systems, many fabricators have still not presented solutions. It's the statutory duty of the installing contractor to ensure that they are replacing windows and doors in residential dwellings that meet the thermal

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PROINSTALLER.CO.UK **FREE**



Cortizo 4700 sliding doors featuring KORNICHE TECHNOLOGY

- Fast & simple glazing with the unique patented **KORNICHE SpeedBead**
- Easy one drop delivery with glass & door - Sash up to 2.5m direct to site
- Double & triple glazing
- Pre-assembled doors
- Slim interlock
- PAS24 Security as standard
- 10 year warranty



4000 x 2000 4 sash, anthracite grey, unglazed, delivered from only

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ADD GLASS

4mm from **£55** per sqm²
6mm from **£78** per sqm²

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* Discount applies to all trade customers and is applied to the first, single item purchase of Cortizo 4700 Sliding Door price based on 4000 x 2000, 4 sash, anthracite grey, unglazed, no call, no vents, no reinforcement. | Door and Glass prices include delivery, postcode restrictions apply. Prices are correct at point of publishing and may be subject to change.

Continues on page 02

TWO NEW CYLINDER PLATFORMS

The innovative R700 S3 Reversible and F6 S3 Vertical TS0073 Star cylinders

INTRODUCING THE REVERSIBLE KEY R700 S3 BY ISEO

The ISEO R700 S3 is a high quality, Italian manufactured, high-security cylinder lock designed for residential and commercial applications.

The R700 S3 uses a reversible key design, which enhances key strength and maintains a high level of protection against unauthorised access.

The cylinder includes multiple encryption pins, anti-pick counterpins, and drilling protection made from hardened steel. Its main feature is the patented cylinder blocking trap mechanism. On snapping the product is automatically locks the internal mechanism thus preventing forced entry.

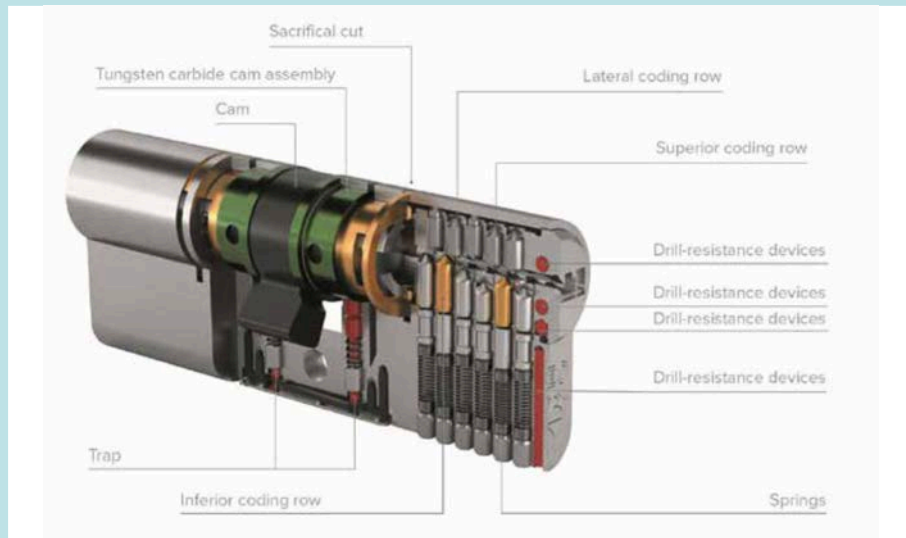
Certified to BS TS0073-star standard as well as Sold Secure Diamond, the R700 S3 is suitable for various settings, including homes, schools, and small businesses. It can be installed in fire doors



and is available in different size configurations, double euro (offsets available) and a wide range of euro thumbturn cylinders complete the range.

Additionally, the product is available in three finishes Brass, Satin and Polished Nickel and come with a choice of four thumbturn designs available for selection by the customer.

For further details please contact M.Marcus ISEO sales team on 01384 457900 Option 3.



INTRODUCING THE VERTICAL F6 S3 BY ISEO

The ISEO F6 S3 is a high-security cylinder lock designed specifically for the UK market, ideal for residential and small business applications.

Certified to meet high security standards, including the BSI Kitemark and Sold Secure Diamond, ensuring robust protection against unauthorised access.

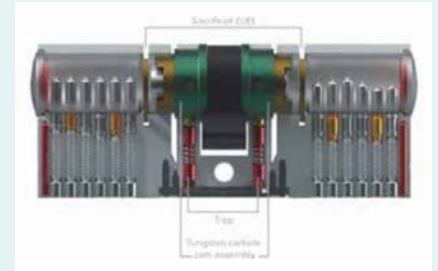
It includes sacrificial cuts that allow the cylinder to break at predetermined points during an attack, maintaining functionality from the inside even if compromised from the outside. This feature increases resistance to snapping.

The cylinder is suitable for installation on fire doors and comes in various configurations, euro double and thumbturn including keyed different and keyed alike versions.

The patented Tungsten Carbide Cam Assembly and includes an internal trap which activates on breakage, locking the cam assembly in place. This mechanism not only secures the lock but also ensures it remains operable from the inside, even after an external attack.

Still a family business in Italy, ISEO products are renowned for their high-quality materials and robust construction, ensuring long-term reliability and security.

For further details or for any enquiries please contact the M.Marcus Security sales office: 01384 457900. www.m-marcus.com



ISEO® Aries Smart

Intelligent Access Control

Aries handleset offers security and convenience without the need for cables. Aries combined with Argo App is the ideal solution for hotel, offices, apartments and commercial developments.

Aries is available with BS EN179 and BS EN1125 compliant versions when fitted with Iseo panic hardware / lockcases.

Argo from Remote

The new generation of door lock smart devices featuring Bluetooth Smart 5.0, also called Bluetooth Low Energy 5.0 or BLE 5.0, combined with the Smart Gateway allows Argo from Remote: the Argo functionalities are operational at anytime from anywhere in the world. State of the art BLE 5.0 technology enables the door lock simultaneous multiple connections: for example, while one member of your family is opening with the smartphone, the locks can connect to the a Smart Gateway and you can manage the door lock from remote, adding users or reading events.

- Operates with Iseo cards or existing Mifare cards
- Up to 300 users (cards or phones)
- Stores the last 1000 events
- Battery life up to 50,000 openings with battery low warning signal
- Passage function (office mode) without extra battery consumption
- Remote opening via Bluetooth Smart Phones up 10 meters
- Multi-functional contactless RFID readers ISO14443/A and ISO14443/B - 13.56 MHz
- Wake up by RFID card detection (patented) or Real Time Clock
- Battery charge status
- Handle movement detection
- Emergency mechanical key detection
- Narrow profile (38 mm)
- IP55 version for external door installation



presented by



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