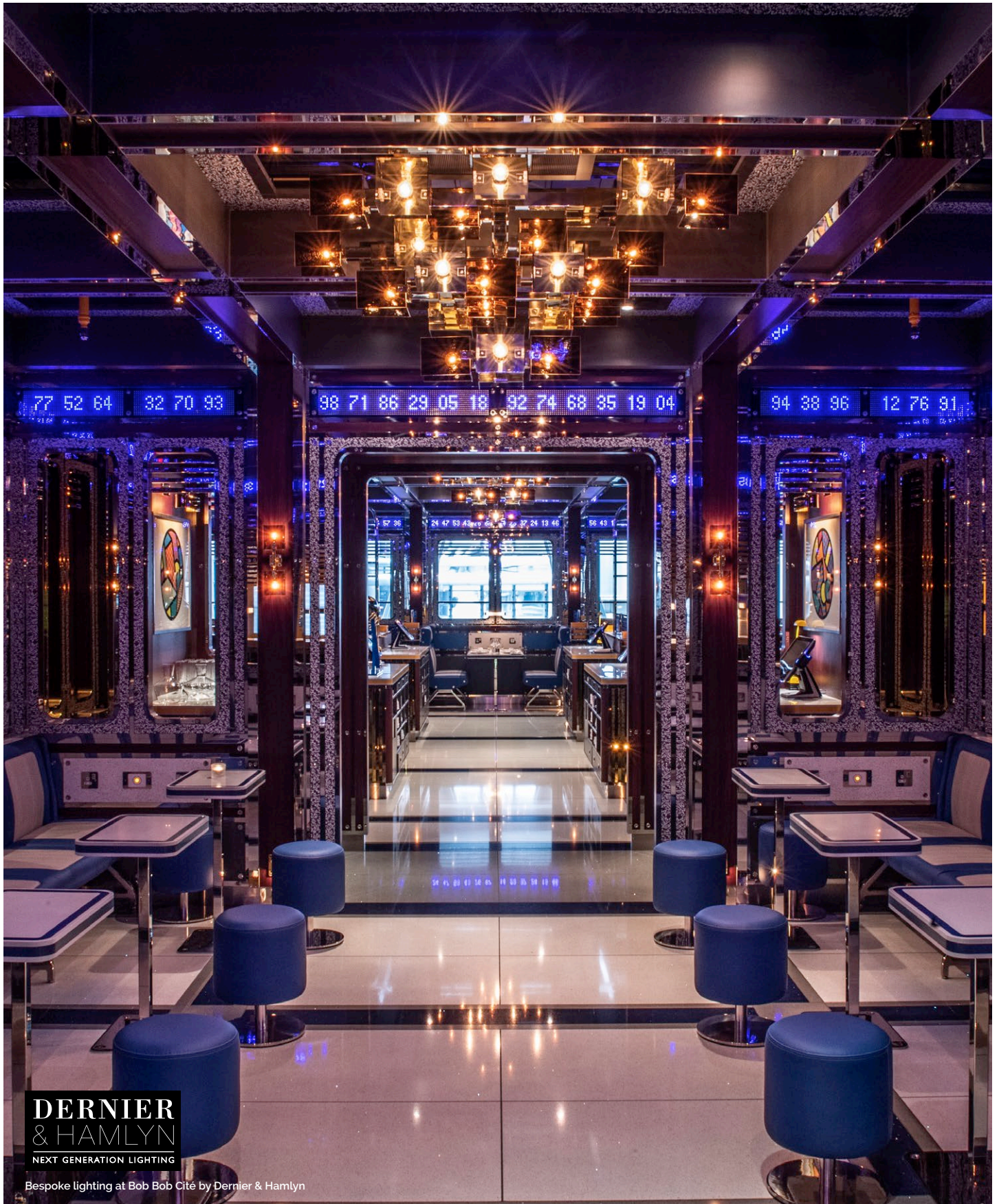


interior designer

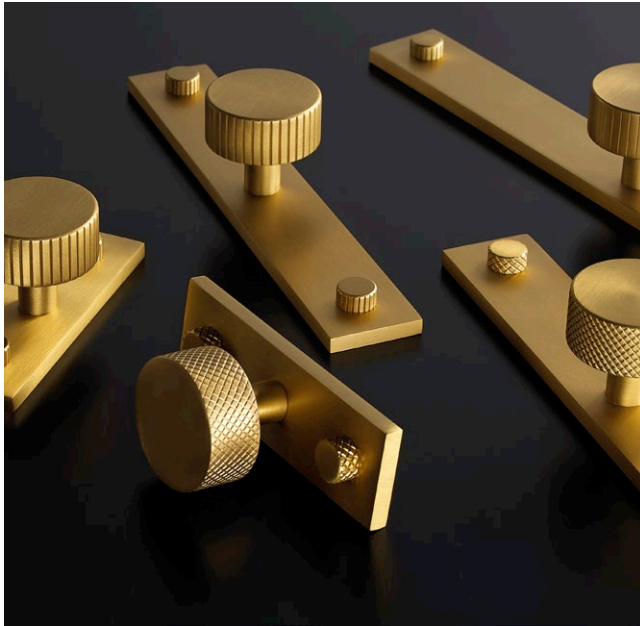
BRITAIN'S OLDEST MAGAZINE FOR PROFESSIONAL INTERIOR DESIGNERS

£3.95 OCTOBER 2019



**DERNIER
& HAMLYN**
NEXT GENERATION LIGHTING

Bespoke lighting at Bob Bob Cité by Dernier & Hamlyn



ARCHITECTURAL IRONMONGERY

Leading UK manufacturer of solid brass hardware, Armac Martin, specialises in creating cabinet fittings for luxury interiors. Since it was founded in 1929 by local brass founder, Harold McGrail, the West Midlands based firm has become a growing name in interior design across the UK and overseas. 2019 marks Armac Martin's 90th year in business, a milestone which was celebrated with the launch of the MIX, a new modern and contemporary range. Launched on March 4, the collection offers a bold alternative to the firm's more traditional designs. With its engaging strapline, "Made by us, mixed by you", consumers can "mix" their own version of the collection, choosing between plain, diamond knurled or straight machined designs, with either a matt black, satin nickel or satin brass finish. Produced in a purpose built facility in Birmingham from the highest quality brass, Armac Martin now offers over 40 different collections available in 21 expert finishes. The firm has exciting plans to launch several other collections throughout 2019, whilst also branching out into new product lines within the kitchen and bathroom sectors. Between the 6 -9 October 2019, Armac Martin will be showcasing a number of its products at Decorex International, Europe's leading event for interior design professionals.

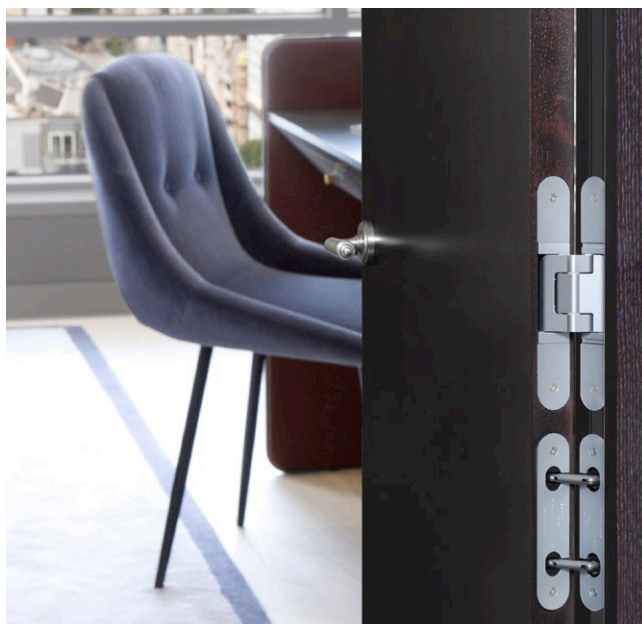
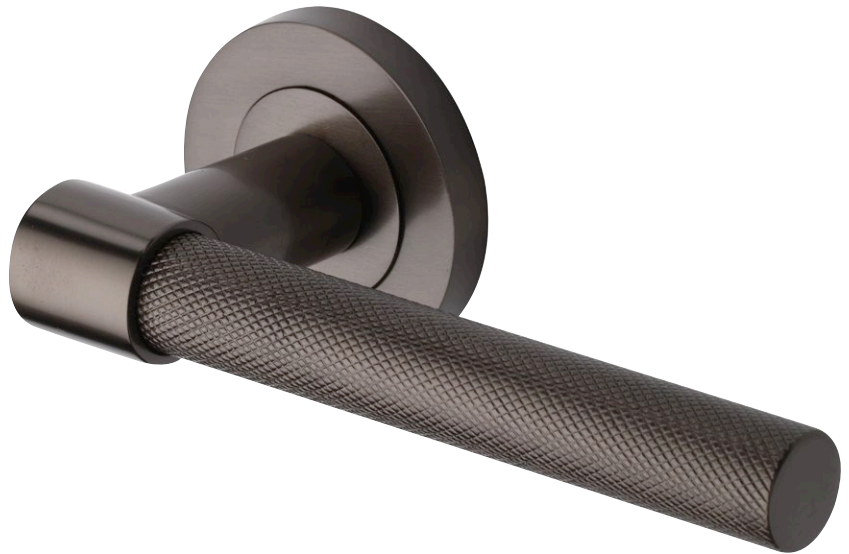
www.armacmartin.co.uk

HERITAGE BRASS

Heritage Brass, the well-established brand of M Marcus Ltd., a major UK manufacturer of solid brass architectural hardware, have launched its Phoenix Lever in eight unique finishes including Matt Bronze, Antique Brass and Satin Nickel. This mid-century design is available with a smooth surface, as well as a delicately textured knurled finish as pictured. These solid brass levers are comfortable and satisfying to hold whilst supported with individual springs to avoid them drooping. A matching range of cabinet pulls is offered to enable coordination and design continuity in the kitchen and beyond. Heritage Brass offers over 5000 items of solid brass door, window and cabinet hardware in over eight finishes. The company prides itself on giving its customers the utmost in quality and choice.

01384 247753 | namita@m-marcus.com

www.m-marcus.com



OPEN TO MORE OPPORTUNITIES

Concealed door closer manufacturer, Samuel Heath has launched a new controlled, concealed door closer for use with concealed hinges which will offer many more opportunities for specifiers wishing to maintain a clean appearance to doors and interiors. Using the technological and engineering principles that have seen Samuel Heath's Powermatic door closers become market-leaders in the field of discreet door closing, the new Powermatic Axis door closer has been designed to work with SIMONSWERK's popular TECTUS concealed hinge system. Powermatic Axis is the culmination of close co-operation between both companies' technical and manufacturing departments, involving design, engineering and rigorous testing. The door closer has been successfully fire tested to BS EN 1634-1 for FD30 and FD60 fire doors and is currently being assessed for CE marking which will signify its compliance with BS EN 1154 and ability to enable doors to meet relevant accessibility requirements stipulated by Approved Document M and BS 8300-2: 2018. The cover plates of the closer, which conceal the adjustment fixings, are designed to match those of the hinge, both in shape and finish.

0121 766 4200 | sales@samuel-heath.com | www.concealeddoorclosers.com

DESIGN STORIES

PANKAJ KARNANI AND NARENDRA KARNANI, ARE THE CO-DIRECTORS OF M. MARCUS, WHICH WAS ESTABLISHED OVER SIXTY YEARS AGO AS A TRADITIONAL BRASS FOUNDER. FROM THE VERY BEGINNING IT HAS BEEN COMMITTED TO QUALITY BOTH IN ITS PRODUCTS AND ITS CUSTOMER SERVICE.



Tell us about the background of M Marcus.

We are a family run business established in 1940 in the East End of London, manufacturing solid brass architectural hardware. In the 1980s the company grew significantly with the opening of our facilities in Dudley, UK, where in we launched our line of solid brass decorative electrical wiring accessories. M Marcus products have been widely appreciated and successfully sold through our network of distributors in the UK and Ireland, with Heritage Brass being our most well recognised brand. The company now has an international presence with the birth of partner companies Ashley Norton and Heritage Brass LLC in the USA and Middle East respectively. As a result we have completed numerous prestigious projects worldwide including the Versace Palazzo Hotel in Dubai, Bellagio in Las Vegas and Ritz London Hotel.

What does M Marcus represent as a design company?

We offer products to suit all types of homes and buildings. Traditional designs suitable for restoration projects and heritage buildings, contemporary designs for new builds and Mid-Century and Art Deco designs, a popular choice among architects and designers. We are continually expanding our range with new shapes

and finishes to offer more choice to our increasingly discerning customer base.

How do you aim to bring innovation to the industry?

Aesthetically, we are always developing new shapes and finishes and we have had many successes with the help of the interior design community. Matt Bronze and Satin Brass have been extremely popular finishes across our hardware and electrical ranges. The launch of Polished Nickel as a living finish and Rustic Bronze door and cabinet hardware seemed to have caused a stir. Functional design innovation, such as developing mechanisms to enable ease of installation and greater durability, has always been a core strength, which enabled M. Marcus to become a large supplier to UK housebuilding and enter the very competitive US market for decorative door and cabinet hardware.

What has been your most successful milestone to date?

There have been many successes along the road that we are very proud of. We are particularly proud of our pioneering designs and finishes from the V710 Victorian design which became the most specified door lever in the early 1980s to our recent

launches of our popular Rustic Bronze and Matt Bronze finishes.

How do you remain competitive, without sacrificing your emphasis on craftsmanship and quality?

We take pride in the fact that we are one of the few companies that offer more than 16 unique finishes! Over the years we have streamlined our production processes and management in order to offer a wide choice of designs and finishes whilst making sure orders are delivered in a timely manner.

What's next for M Marcus in 2020?

Having done our first trade show in Europe in 2018, we are in the process of finding and partnering with European distributors. We are looking forward to exhibiting at the 2020 Expo Dubai and we hope to grow our market in the Middle East and the US.

What does M Marcus aspire to look like in 20 years time?

With the next generation of our family at the helm, we aim for M Marcus to continue creating innovative designs whilst upholding our core values of excellent customer service and quality products.

www.m-marcus.com